



Transforming Organizational Change: Insights from Mike Hauck and Andrew Higashi

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In the latest episode of "[How to Change](#)," I had the pleasure of hosting Andrew Higashi, co-founder of ChangeEngine. We dove into the intricacies of organizational change management and the innovative approaches ChangeEngine is spearheading to enhance employee experiences. Here are some key takeaways from our conversation.

Understanding ChangeEngine's Mission

Andrew shared the inspiration behind ChangeEngine, emphasizing the need to bridge the gap between customer and employee experiences. Traditional methods of managing employee life cycles are often manual and inefficient. ChangeEngine aims to integrate marketing and people tech, providing tools that help organizations tailor their internal communications with the same sophistication as customer-facing efforts. This approach enhances engagement, retention, and overall employee satisfaction.

Top-Down vs. Bottom-Up Change

One of the core philosophies at ChangeEngine is the importance of bottom-up Change. Andrew highlighted that while top-down directives are necessary, real transformation happens when employees feel part of something larger. This involves fostering an idea of meritocracy, where every team member's input is valued, and the best ideas are executed. This method improves buy-in and drives innovation and inclusivity within the organization.

Key Factors for Successful Change Management

Andrew outlined three critical components for effective change management:

1. **Listening and Understanding:** Using tools to gauge employee sentiment and actions is crucial. It's not enough to know what employees say, understanding how they respond to changes is equally important.
2. **Creative Content:** [Engaging employees](#) with visually appealing and concise content is essential. Employees are six times more likely to remember visual information compared to text. This means investing in creative ways to communicate policies and updates.
3. **Repetition and Reinforcement:** Change doesn't happen overnight. Reinforcement through regular reminders and updates ensures that new initiatives remain top-of-mind and integrated into daily operations.

Avoiding Common Pitfalls

Andrew shared some common pitfalls in change management, such as failing to secure manager buy-in and treating Change as a one-time event rather than an ongoing process. Recognizing early adopters and using them as case studies can also help in promoting new initiatives and encouraging wider acceptance.

Final Thoughts

In today's fast-paced business environment, effective change management is more critical than ever. Organizations that can adapt quickly and keep their employees engaged have a significant competitive advantage.
