THE CHALLENGE



How to Give Your Sellers Back a Day a Week

Without A Big Tech Project

In 30 Days - With Viva Sales Plus Chat GPT Is Your Tech Fuel or Friction for Your Sales Team?

Did you know that 34% of seller time is spent on administrative tasks? That same seller uses over 10 systems to do their work. With all the systems - over half of sellers say that tech is just causing friction.

While Tech can clearly cause Friction - Technology can be either friction or fuel for your sales team. Sellers spend 6-8 hours a week entering data in CRM. Viva Sales is a seller app that automatically enters data from Outlook and Teams.

Save your team a day a week by turning friction into fuel with Viva Sales to automate CRM Data Entry.



Never "Do CRM" Again | GET STARTED WITH VIVA SALES











CX Tech Enabled High Adoption Rapid Onboarding

Alian 2 Days

- Select Early Adopter
- Digital Interviews Showcase for Key Stakeholders
- Design Thinking Align People and Tech
- Goals Document goals and KPIs

Onboard I Week

- Configure
- Outlook
- Viva Panel
- Teams
- Conversation Al
- Train
- Core Team Users
- Core Team Managers

Adopt 2 Week

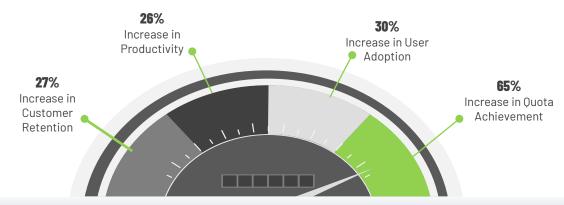
- Evangelize
- Set Up Viva Sales **Adoption Teams**
- Email Campaign
- Self Learnina Videos
- Daily Coaching Calls
- Monitor CRM* Adoption
- Monitor Call Usage*

Achieve I week

- · Roll Out Plan
- · Outcomes Blueprint
- · Conversation Blueprint

What Happens When You Get Viva Sales Right

The Big Consulting Companies are Wrong. You can free your team to sell better with Viva Sales - without a big project



mail: info@congruentX.com

www.GetVivaSalesRight.com

www.congruentX.com