

### Is Your Business Asking Questions Your CRM Can't Answer? You Are Not Alone...

**We Need to Do More with What We Have.** While economic shifts have impacted internal costs and profitability – Customers are often willing to trade **loyalty** for **experience** and **availability**. But **one size fits all CRM** is not helping.

#### What We Are Hearing

We are struggling with CRM system credibility..

We are only using a fraction of the features we paid for



We are Struggling with Adoption

Our internal resources are stretched thin

We want to learn how to get more from our Power Platform Investments

The Business keeps asking for more fields on our 365 forms for its front-line workers

Why is everything a change order for our partner?

We need to best leverage the new changing features in CRM

Our CRM Partner only is focused on BIG projects

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### Get CRM Right with the Power Platform and AI

Amplify Adoption and People Experiences With Technology You Already Own



#### Increased Adoption and Productivity!



- Reduction in sales cycle time
- Increase in customer retention and enrichment
- Increase in lead generation
- Increase in sales productivity
- Increase in forecast accuracy
- Reduction in manual effort

#### What to Expect

Align	Adopt	Achieve
<ul style="list-style-type: none"> <li>• Deploy Essential Revenue Acceleration Features with AI Onboarding Assistant.</li> <li>• Consumable and Impactful features aligned to GTM only.</li> </ul>	<ul style="list-style-type: none"> <li>• Adopt and Monitor Relationship Sales   Buyer aligned stages and Playbooks   Sales Forecasting</li> <li>• Train   Monitor   Enhance   Support</li> </ul>	<ul style="list-style-type: none"> <li>• AI Fueled Rev Ops</li> <li>• Use AI to fuel unit economics like customer acquisition retention metrics pipeline and activity metrics</li> <li>• Achieve KPIs</li> </ul>

You only pay full when KPIs are Achieved